

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CEA-01 CIAE-00 COME-00 EB-08
EA-10 FRB-03 INR-07 IO-13 NEA-10 NSAE-00 USIA-06
OPIC-03 SP-02 TRSE-00 LAB-04 SIL-01 AGRE-00
OMB-01 SS-15 OIC-02 STR-04 /108 W
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R 231524Z AUG 77
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 7497

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E.O. 11652: N/A
TAGS: ETRD, EEWT
SUBJECT: EAST-WEST TRADE: TCWP MEETING SEPTEMBER
20-21

SECRETARIAT HAS ISSUED FOLLOWING AGENDA FOR MEETING
OF TCWP SCHEDULED TO BEGIN AT 10:30 A.M. SEPT. 20:

1. ADOPTION OF THE AGENDA.
2. EASTERN COUNTRIES' TRADE PRACTICES:
COUNTER-TRADE PRACTICES IN EAST-WEST ECONOMIC
RELATIONS. -- NOTE BY THE SECRETARIAT:
TC/WP(77)27.
3. THE BALANCE OF ADVANTAGES IN EAST-WEST TRADE
RELATIONS. -- NOTE BY THE SECRETARIAT:
TC/WP(77)28.
4. OTHER QUESTIONS.

AGENDA ALSO LISTS FOLLOWING QUESTIONS DESIGNED TO
FACILITATE DISCUSSIONS AT THIS MEETING:

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ITEM 2:

(A) COUNTER-TRADE PRACTICES: CRITICAL EXAMINATION OF
THE VARIOUS CATEGORIES DESCRIBED BY THE
SECRETARIAT (SECTION I OF TC/WP(77)27).

(B) TRADE IMPORTANCE OF THESE PRACTICES: DISCUSSION

OF THE DATA COLLECTED BY THE SECRETARIAT IN
SECTION II OF TC/WP(77)27. WOULD IT BE USEFUL AND
POSSIBLE TO IMPROVE THE GATHERING OF SUCH DATA?
THROUGH WHAT CHANNELS?

(C) WHAT COULD BE THE FUTURE IMPORTANCE OF COUNTER
DELIVERIES OF EASTERN PRODUCTS STEMMING FROM
COUNTER-TRADE? WHAT PRODUCTS WOULD BE INVOLVED?
WOULD THERE BE A RISK OF COMPETITION TO OECD
DOMESTIC PRODUCERS OR THIRD COUNTRY SUPPLIERS?

(D) ARE COUNTER-TRADE PRACTICES A TEMPORARY
PHENOMENON? ARE THEY UNAVOIDABLE AND LIABLE TO
EXPAND, CONSIDERING THE NATURE OF THE SHORTFALLS
OF THE EASTERN COUNTRIES' ECONOMIC SYSTEM?
SHOULD ALL OF THESE PRACTICES BE TREATED IN
THE SAME WAY? MAY CERTAIN BE ACCEPTED WHILE
EFFORTS WOULD BE MADE TO CURTAIL OTHERS?

(E) DOES THE ANALYSIS IN SECTION III OF PROS AND CONS
OF COUNTER-TRADE PRACTICES CORRESPOND TO THE
OPINIONS MEMBER COUNTRIES MAY HAVE DRAWN FROM
THEIR EXPERIENCES? SHOULD IT BE CONSIDERED THAT,
ON THE WHILE, THESE PRACTICES HAVE A FAVORABLE/
UNFAVORABLE EFFECT ON THE EXPANSION OF EAST-WEST
TRADE?

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(F) SHOULD THE PRACTICES OUTLINED IN TC/WP(77)27 BE
BETTER MONITORED AND CONTROLLED MORE CLOSELY, WITH
A VIEW TO AVOIDING THEIR EXTENSION IN SECTORS WHERE
THEY ARE NEITHER NECESSARY NOR DESIRABLE? SHOULD
THIS ACTION BE EXTENDED MAINLY VIS-A-VIS CERTAIN
METHODS OF COUNTER-TRADE? WHAT WOULD THE
AVAILABLE MEANS OF ACTION BE VIS-A-VIS (L)
EASTERN COUNTRIES, (2) THIRD COUNTRIES THAT WOULD
EMULATE SUCH PRACTICES?

ITEM 3:

(A) WHAT OBJECTIVES SHOULD BE PURSUED IN THE SEARCH
FOR A BETTER BALANCE OF ADVANTAGES WITH EASTERN
COUNTRIES? CORRECTING SECTORAL IMBALANCES?
OFFSETTING BASIC DIFFERENCES BETWEEN THE ECONOMIC
SYSTEMS? AIMING AT A LONGER TERM NORMALIZATION
OF TRADE RELATIONS BETWEEN THE TWO BLOCS?

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(B) HOW COULD THE TWO APPROACHES OUTLINED IN PARA. 11
BE COMBINED (FORMAL AND JURIDICAL; PRAGMATIC)?
HOW COULD ONE TAKE ACCOUNT OF VARIATIONS IN THE
TRADE POLICIES APPLIED BY INDIVIDUAL EASTERN
COUNTRIES?

(C) TYPE OF COMMITMENT THAT EASTERN COUNTRIES COULD
UNDERTAKE IN A MULTILATERAL FRAMEWORK. SHOULD
THEY PARTICIPATE IN THE MTN AND IN WHAT AREAS?

(D) PROS AND CONS OF A BILATERAL APPROACH.

(E) REVIEW OF THE IMBALANCES DESCRIBED IN SECTION II OF
THE DOCUMENT. DOES MEMBER COUNTRIES' EXPERIENCE
CONFIRM THE RELATIVE EMPHASIS GIVEN BY THE
SECRETARIAT'S NOTE TO THESE VARIOUS PROBLEMS?
WHAT VALUE DO THE VARIOUS SOLUTIONS HAVE WHICH WERE
USED TO TRY AND SOLVE ONE OR ANOTHER OF THESE IM-
BALANCES? DO OTHER SOLUTIONS EXIST WHICH COULD BE
SUGGESTED BY EXPERIENCE DRAWN FROM BILATERAL

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RELATIONS)?
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Message Attributes

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